

# ASHLEY MARK KINGSTON, MEng CEng MIMechE

## PERSONAL DETAILS

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## PROFILE SUMMARY

**A HIGHLY MOTIVATED, CONFIDENT AND ENTHUSIASTIC OPERATIONS MANAGER AND CHARTERED ENGINEER.** Excelling in implementing proven methods and the latest technology to successfully increase productivity, reduce costs and significantly contribute to increasing profits whilst maintaining exceptional service levels.

- ❖ Superb communication skills with key stakeholders, able to negotiate effectively at all levels.
- ❖ Lean manufacturing direction, team building, implementation and sustainment.
- ❖ People, project and change management competence with strategic planning expertise.
- ❖ Strong analytical skills and a methodical approach to problem solving.
- ❖ Excellent systems implementation proficiency with extensive experience in business ERP systems.

## EXPERIENCE

2017 - DATE	AMK BUSINESS CONSULTING	CONSULTING MANUFACTURING & ENGINEERING
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- ❖ Sole-trader running a Manufacturing and Engineering Consultancy specialising in Interim Management Support, Project Management and Engineering/ Manufacturing and ERP Consultancy Services.
- ❖ Currently undertaking several projects for a prestigious London-based luxury goods manufacturer (under NDA).

2018- 2019	MAGTEC – SHEFFIELD	COMMERCIAL ELECTRIC VEHICLE DRIVETRAINS
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- ❖ A leading-edge UK commercial EV drivetrain design/manufacture/installation and service company.
- ❖ Pivotal timeframe as the business enters double-digit growth and a move from concept to production.

2018 – 2019	MAGTEC – HEAD OF OPERATIONS (INTERIM)	REPORTING TO THE OWNER
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- ❖ Contracting as a Manufacturing Management Consultant for the manufacturing facilities.
- ❖ Latest fulfilments:-
  - Re-started the HS&E systems within the organisation bringing in new systems and recruiting a permanent HS&E and Facilities Manager.
  - “Un-blocked” production to release components for bespoke engineering projects to start the recovery of multi-year delays in projects. Resulting in re-gaining trust with customers and positive profitability.
  - Stabilised manufacturing, quality and implemented structure to the process.
  - Implemented basic Production Engineering into manufacturing and educated the Senior Management Team to the value in manufacturing in terms of quality, consistency and cost of manufacture.
  - Commenced the mapping of all production process and formalisation of routed time and operations.
  - Recruited and defined the structure of the permanent Senior Management Team.
  - Resulting in the shipping of 6 vehicles within 6 months bringing in £800K revenue to the business.

2014 – 2017	JAMES HEAL LTD – HALIFAX	ELECTRO-MECHANICAL MANUFACTURING
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- ❖ The leading manufacturer of Test Instruments and Test Materials to the worldwide Textile Industry.

2014 – 2017	OPERATIONS MANAGER	REPORTING TO MANAGING DIRECTOR
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- ❖ **Leadership of the Operations of James Heal Ltd** providing direction and management to a team of managers and team leaders with overall responsibility of over sixty employees across several departments.
  - Spearheaded an HS&E policy and culture change leading to a proactive risk management system and a significant increase in near-miss reporting and resolution.
  - Introduced departmental metrics to focus on productivity, cost and delivery improvements across departments, resulting in factory efficiency increases of 10%, reduced scrap rates of 80% (£55K) and an on-time delivery from 60% to circa 90% through targeted Kaizen & CAPEX projects.
  - Effectively doubled output in Weaving without additional headcount through departmental restructuring.

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- Restructured the Assembly Department for an outsourcing project, to retain key skills and allow future growth. Motivated the Departmental Manager and Team Leaders to adopt and prepare for the change. The project concluded on-schedule, with management of obsolescent stock with an increase in capacity of one full-time equivalent head.
- Empowered the Manufacturing Manager to lead a capex project to invest and install a new mill-turn machine tool. This tool slashed cycle times by 40% with payback in 3 years and was on time and budget.

2009 – 2014	RENOLD HI-TEC COUPLINGS – HALIFAX	HEAVY MANUFACTURING INDUSTRY
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- ❖ Leading manufacturer of transmission couplings for power generation, industrial & marine applications.
- ❖ Part of the Renold PLC group with production facilities around the world.

2013 – 2014	MANUFACTURING MANAGER	REPORTING TO GROUP MANAGING DIRECTOR
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- ❖ **Providing direction for Manufacturing at Renold Couplings** for a team of managers with ultimate responsibility for over forty employees across multiple disciplines.
  - Championed a new HS&E policy and culture change resulting in 2 years without a RIDDOR and a record of over 300 days without an accident.
  - Fulfilled a Continuous Improvement plan incorporating the introduction of new machinery and shift patterns, a full lean program, site services, raw material and environmental savings which yielded over £100K.
  - Steered the implementation of a new assembly cell involving the re-organisation of the factory. The cell had delivered efficiency increases of 10% and made room for future factory development.

2009 – 2013	PRODUCTION CONTROLLER	REPORTING TO MANUFACTURING DIRECTOR
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- ❖ **Leading a team at Renold Couplings** responsible for production planning, warehousing & logistics.
  - Exceeded performance measures for inventory, accuracy, OTIF and 5S through targeted Kaizen events.
  - Rocketed OTIF performance from 75% to over 96% and compressed lead times by 8 weeks through leading collaborative projects to ramp up supplier performance, streamlining of engineering change processes, improvements in certification and sub-contract processes and the introduction of finite capacity planning.
  - Employed statistical safety stocks to free up £200K of cash consumed in inventory, reduced space required in warehousing and introduced PI counting to increase stock accuracy.
  - Championed a sustainable 5S program for Warehousing and Despatch resulting in reduced packaging stock outs and more time focused on stock accuracy and management.
  - Negotiated with a Chinese supplier on shipping terms resulting in over £18K saving per annum and zero over delivery.
  - Lead a SMED team to produce savings of over 300 hours per annum in the balancing cell through process re-organisation.

QUALIFICATIONS & AFFILIATIONS
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## INSTITUTION OF MECHANICAL ENGINEERS (IMechE):

- CEng MIMechE: Member & Chartered Engineer with the UK Engineering Council. 2011
- Media & Publicity Officer and Committee Member for the Yorkshire Region of the IMechE. 2011 – 2017

## BRITISH SAFETY COUNCIL (IOSH):

- IOSH – Managing Safely: Institution of Occupational Safety and Health. 2014

## UNIVERSITY OF LEEDS:

- MEng (Hon) (Class 2:1) - Masters of Automotive Engineering. 1999 – 2003

CAREER HISTORY
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❖ Contracting	Operations	Various	2017 – 2019
❖ James Heal Ltd	Operations Manager	Reporting to Managing Director	2014 – 2017
❖ Renold PLC	Manufacturing Manager	Reporting to Div. Group Managing Director	2013 – 2014
❖ Renold PLC	Production Controller	Reporting to Manufacturing Director	2009 – 2013
❖ CCL	Operations Engineer	Reporting to General Manager	2006 – 2009
❖ Crosslee	Planning Manager	Reporting to Manufacturing Director	2005 – 2006
❖ Crosslee	Graduate Trainee	Reporting to Various Departmental Heads	2003 – 2005